



NTT to Expand North America Customer Connectivity



CoreSite's data centers in Silicon Valley, Los Angeles, Chicago and Northern Virginia will provide NTT Communications with access to the CoreSite Mesh, including more than 750 national and international carriers, cloud computing providers, networks, content and service providers, financial trading firms, CDNs and systems integrators.

"NTT Communications operates one of the world's largest Tier-1 global networks," said Jarrett Appleby, COO, CoreSite. "Today's announcement brings tremendous value to our ecosystem of customers. It delivers direct access to NTT Communications' network through four of our key data center campuses and increases the global connectivity options available to customers across the CoreSite Mesh."

NTT Expansion in the USA

NTT has several operating companies and has seen a flurry of activity in the US in 2013. They will establish NTT Innovation Institute, Inc. (NTT I3), a new R&D center in San Mateo, California to accelerate the development and provision of highest-grade information security and cloud computing technologies.

As a wholly-owned subsidiary of NTT, NTT I3 will initially focus on promoting the development of services tailored to the North American market. Best practices concerning intellectual property solutions applied in a modular format in North America will be rolled out globally, including Japan and emerging countries.

NTT Communications is entering CoreSite's Silicon Valley and Northern Virginia campuses, and growing its presence at CoreSite's Chicago and Los Angeles (One Wilshire) facilities.

The expansion will enable NTT Communications to scale its offerings to large content companies, internet service providers (ISPs) and enterprises and increase its access to CoreSite's growing community of customers. In turn, CoreSite customers will benefit from a direct link to NTT Communications' Global

IP Network as well as more connectivity options across the CoreSite Mesh. The NTT Communications network is consistently ranked among the top five networks worldwide. They own and operate one of the world's largest Tier-1 global IP backbones, fully upgraded to run dual stack—both IPv4 and IPv6.

"The facilities we choose to connect into directly impact the growth of our customer base," said Michael Wheeler, Executive Vice President, NTT America.

"NTT Communications has had a successful relationship with CoreSite in Los Angeles and Chicago. We are excited to expand our presence in those locations, and extend our footprint with CoreSite into Silicon Valley and Northern Virginia in order to reach a broad community of internet-centric businesses."



In the rapidly changing field of cloud computing, cloud service providers are required to roll out competitive, market-driven services quickly. In line with its medium-term management strategy "Towards the Next Stage," announced on November 8, 2012, the NTT Group is strengthening its global cloud services as a key pillar of growth. NTT and its group companies are collaborating on the development of new services to gain a competitive edge by combining their technical capabilities and intellectual property expertise, as well as by incorporating open innovation.

"Establishing a new R&D center in North America will enable NTT and its group companies to quickly develop intellectual property tailored to the specific needs of the most rapidly-changing market in the world," said Hiroo Unoura, President and CEO of NTT. "The NTT Group is committed to accelerating global business expansion in order to provide value-added services to its customers."

NTT DATA, Inc., recently announced that its new North American corporate headquarters will be located in Plano, Texas. The 6th largest IT services provider in the world, NTT DATA operates its global headquarters in Japan. NTT DATA currently employs 60,000 people in more than 35 countries with approximately 18,000 supporting North American clients.

The North America region is the company's largest business segment outside of Japan and



where significant investments in growth are being made by both NTT DATA and NTT Group. NTT DATA is part of the NTT Group, a Fortune 29 and \$130B company with 225,000 employees in 70 countries. "The extensive technology services talent pool and IT community were driving factors for selecting Plano," said John McCain, president and CEO of NTT DATA, Inc. "Having a central location to most of our customers in North America so we can best serve them was also quite important. We feel all of this helps us attract and retain top talent, which is vital to support our growth in key

areas such as cloud computing, application modernization, and mobility."

The Plano headquarters will be NTT DATA's newest location in the region, joining other major metropolitan locations including Boston, Chicago, New York, San Francisco Bay Area, Toronto, and Washington, DC.

World POP Expansion

NTT recently announced the opening of a new point of presence (PoP) in Barcelona, Spain for its Tier-1 Global IP Network. In Europe, the

network now has over 30 PoPs, connecting data centers in all major Internet hubs: London, Paris, Amsterdam, Madrid, Dusseldorf, Frankfurt, Munich, Brussels, Bucharest, Budapest, Milan, Sofia, Vienna, Stockholm and Warsaw. Barcelona is now added to this list. NTT Communications continues to grow and invest in Catalonia with the launch of this new IP node. The new PoP is diversely connected to the rest of the Global IP Network via Amsterdam and Madrid by a fully redundant ring. The PoP is now operational and serving customers. **TE**